EXPERIENCE
THE
COUNTRY'S
PREMIER
DESIGN &
LIFESTYLE
EVENT

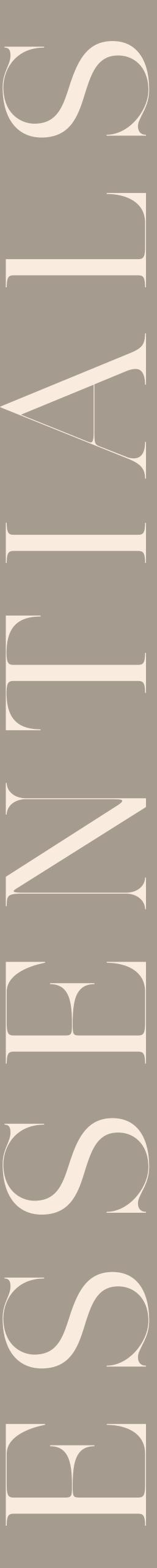


WWW.MANILAFAME.COM











# ESSENTIALS

PHILIPPINES: AN OVERVIEW

ABOUT THE SHOW

FAST FACTS

PRODUCT CATEGORIES

**EXCLUSIVE PRODUCT LAUNCH** 

PRODUCT DEVELOPMENT

MATERIAL MANIPULATION

COMMUNITY EMPOWERMENT

BE A FAME BUYER

BE A FAME EXHIBITOR

FLY-IN JOURNALISTS

BRAND GUIDE

DOWNLOADS

MANILA AT A GLANCE



More than its spectacular beaches, majestic mountains and breathtaking views, it is the legendary Filipino warmth and hospitality that invites everyone to visit, explore and do business with the Philippines. Considered as the second-largest archipelago in the world with its 7,641 tropical islands, the Philippines is one of the greatest treasures of Southeast Asia as it continues to be among the fastest growing economies in the region. Endowed with a rich culture and abundant natural resources, the country is a vibrant destination ready for both business and tourism.





At the backbone of this exciting melting pot of trade and leisure are over 106 million hardworking Filipinos that are known for their creativity and English proficiency. The country also holds the record as one of the most highly skilled labor forces in Asia.

The globally-acclaimed credentials of the country are likewise building up over the years. In 2017, the United Nations Conference on Trade and Development (UNCTAD) ranked the Philippines seventh in the "most promising host countries" for foreign direct investments (FDIs) among developing countries. American multinational investment banking firm Goldman Sachs listed the Philippines as one of the "Next Eleven Economies," estimating that by the year 2050, the Philippines will be the 14th largest economy in the world. By 2030, the Philippines is projected to become a \$1 Trillion economy according to Washington-based analytics firm IHS Global Insight based on its latest "Sovereign Risk Review." The country is the only sovereignty in Asia that received a positive remark from the IHS.

The Philippines is rich in a colorful tapestry of cultures from its long history of trade and politics with other nations. This interesting heritage radiates in the products and services that the country offers to the world. Always forward-looking and determined to make a mark, the country is bullish in maintaining its economic standing. Due to its unique craftsmanship and product designs, the Philippines now has a stable export market that includes Japan, China, the United States and the European Union (EU), among others.





# HOME AND FURNITURE



The Philippine homestyle industry is one of the most sustainable sectors in the country. Regarded as the "Milan of Asia," it is known to be among the world's best in terms of design and quality. The country's furniture manufacturers are acknowledged for their expertise in various material manipulation techniques such as carving, weaving, antique reproduction, unique hand-finishing and strict quality assurance. By nature, Filipinos are artistic and can turn even the most mundane of things and scantiest of resources into works of art.

The Philippine furniture industry aspires to be a global design innovator and a hub for products that use sustainable materials by 2030. A feat that can be easily achieved through its thriving domestic and international markets and its competitive and highly-motivated design sector and skilled labor force.

# HOME AND FURNITURE

LEADING
PHILIPPINE
HOME & FURNITURE
BRANDS &
MANUFACTURERS

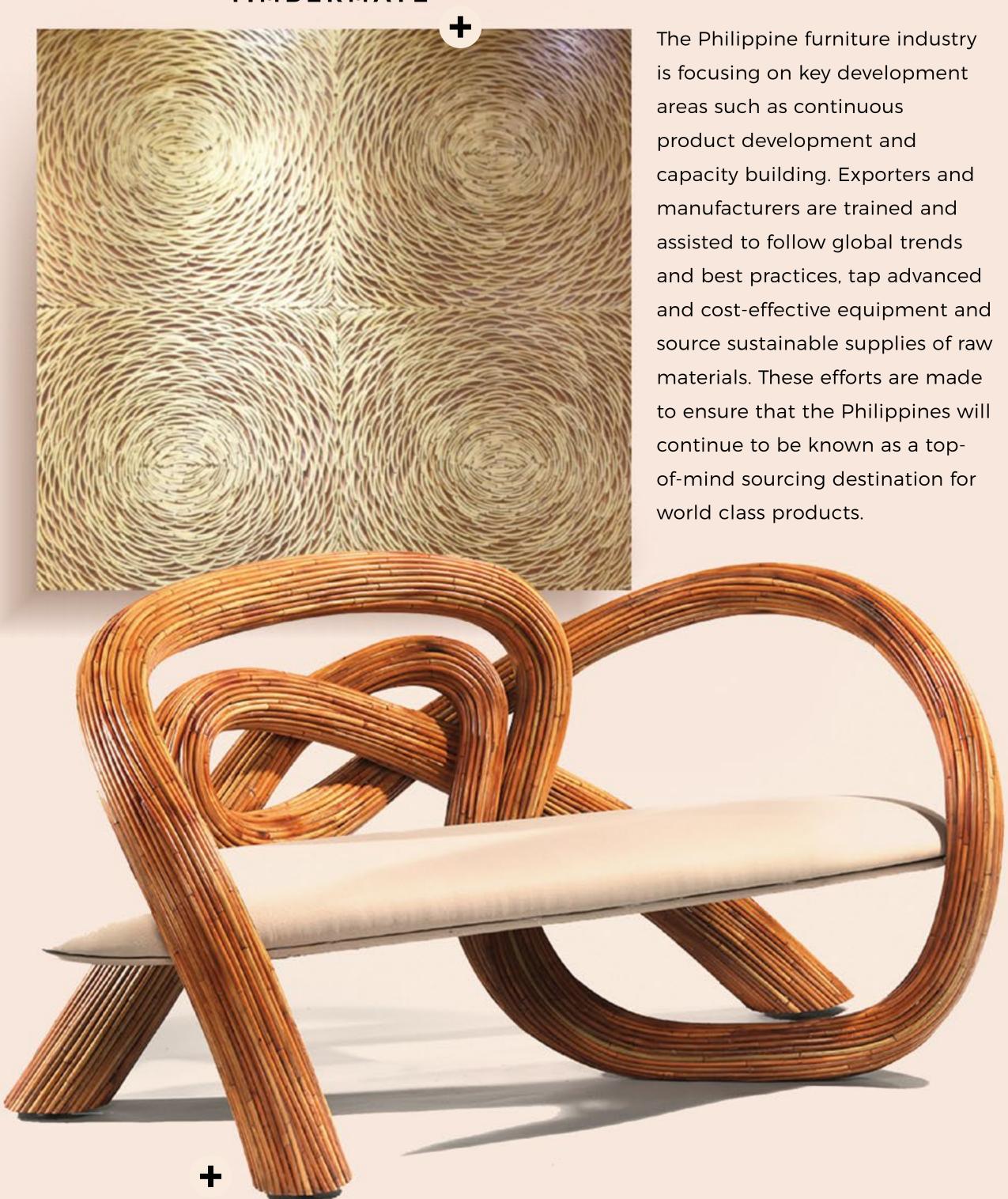
As one of the most labor-intensive and creative industries in the country, the furniture industry harnesses the hardworking, imaginative and enterprising qualities of the Filipino workforce in manufacturing high-quality furniture.



# HOME AND FURNITURE

PHILIPPINE
HOME & FURNITURE
BRANDS &
MANUFACTURERS

#### **TIMBERMATE**



FINALI FURNITURE & HOME ACCESSORIES





# FASHION

PHILIPPINE

FASHION BRANDS &

MANUFACTURERS





THE
PHILIPPINES'
PREMIER
DESIGN &
LIFESTYLE
EVENT



Manila FAME is the Philippines' premier sourcing event for premium quality artisanal products for the home, fashion and lifestyle for modern living.

A highly-curated show featuring nearly 400 dynamic and creative enterprises, Manila FAME showcases diverse product offerings that uphold eco-sustainable production and innovative design principles.

Attracting over 7,000 buyers from the Philippines and the world over, Manila FAME serves as a cultivating ground and springboard for innovative, top-of-the-line Philippine products and designers to break through key international markets.



Hundreds of new collections by acclaimed international and leading Filipino designers are exclusively developed and launched in Manila FAME's curated exhibit of global trends.

As one of the longest running trade shows in the Asia Pacific, Manila FAME is continuously dedicated to providing a seamless sourcing experience with the trademark Filipino hospitality at every touch point.

#### SHOW DATES

EVERY OCTOBER

#### CERTIFICATION

Approved by Union des Foires Internationales (UFI).

#### SHOW HOURS

09:00 AM - 07:00PM

#### **EXHIBITION FLOOR**

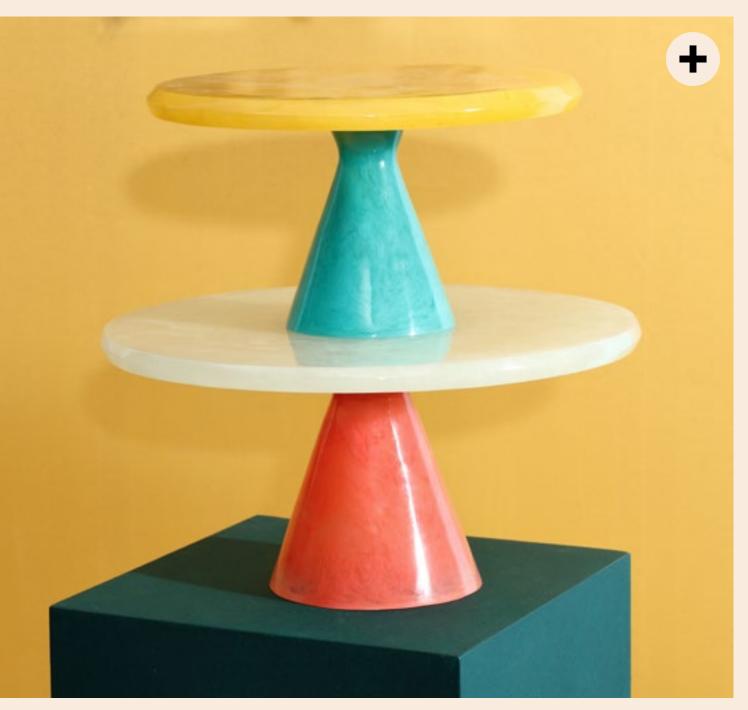
13,579 SQM.



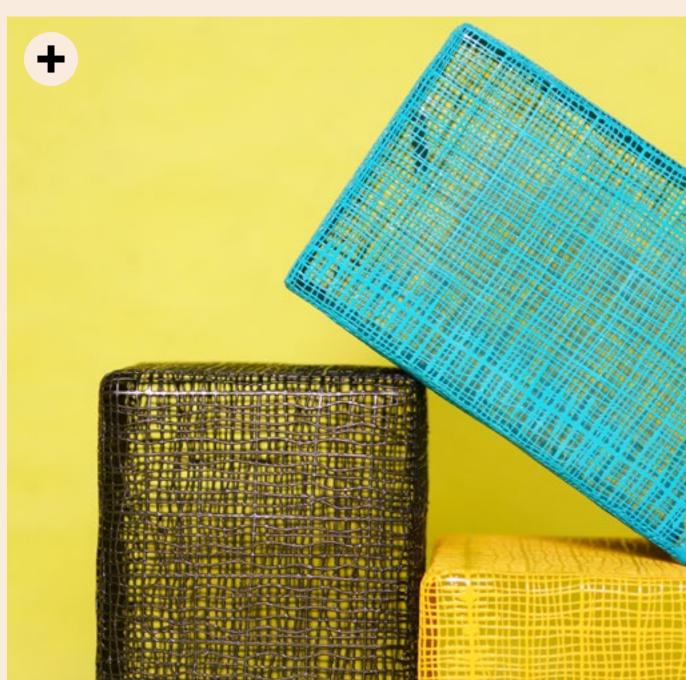
FURNITURE & FURNISHINGS

MAIN MENU

#### INTERIOR DÉCOR



NATURE'S LEGACY



MCCA

#### LAMPS & LIGHTING



SCHEMA



O'EL DESIGNS



ZACARIAS 1925

# FASHION WEARABLES & ACCESSORIES

# HOLIDAY & PREMIUM GIFT ITEMS



GSG FLORA CREATIVES

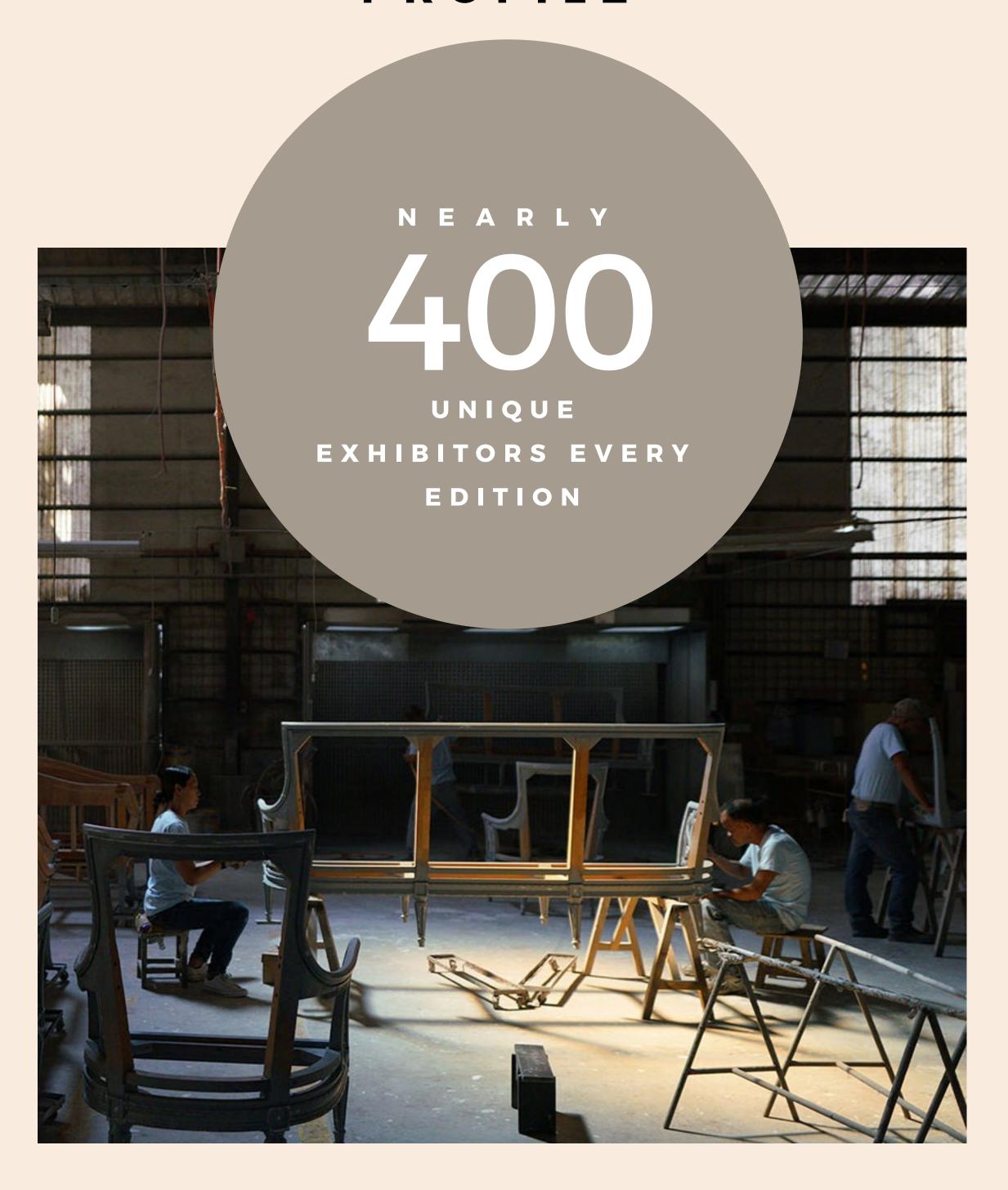
#### BEAUTY & WELLNESS



**BATH & BREW HOUSE** 

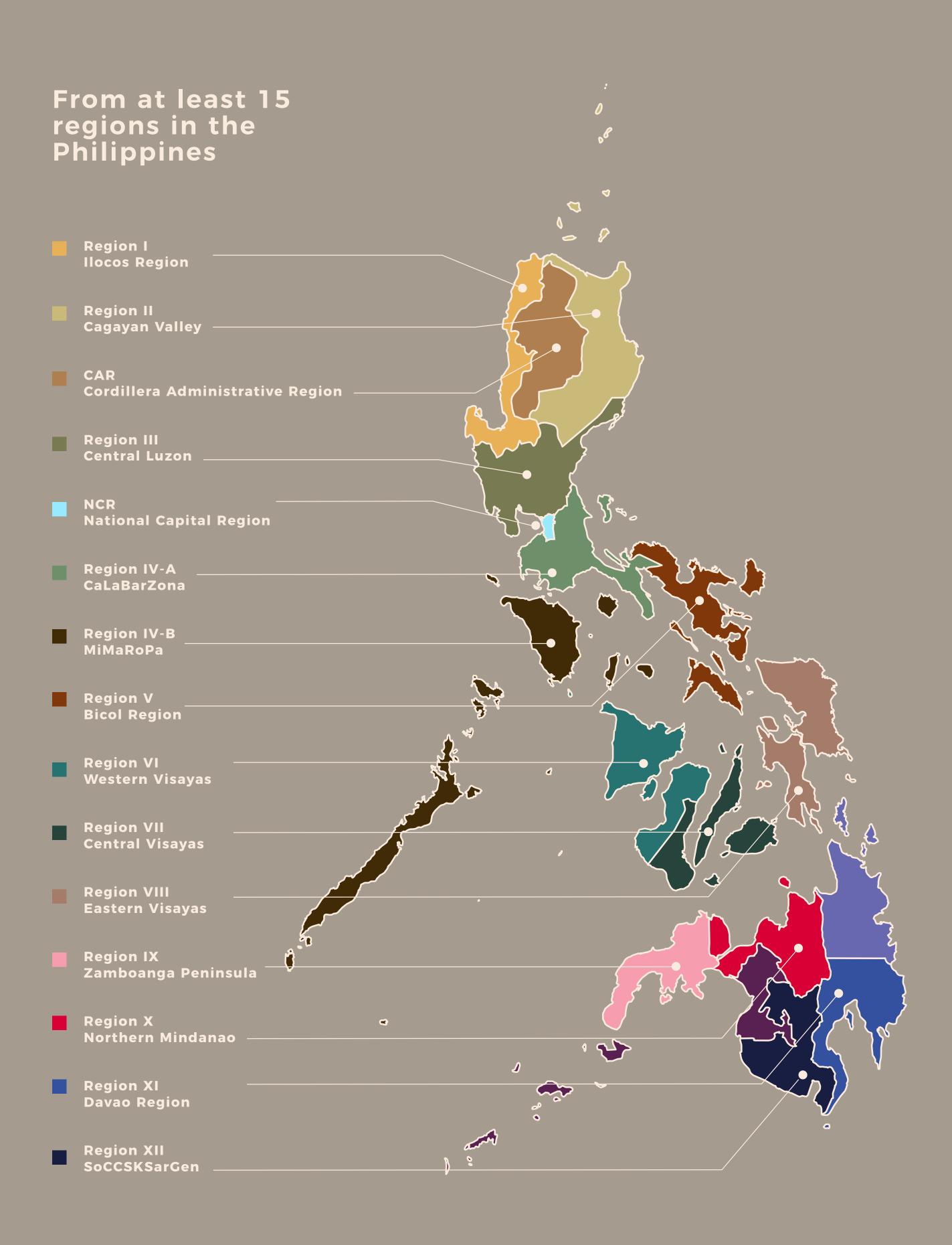
## FAST FACTS

# EXHIBITOR PROFILE



HOME DÉCOR	23%	FASHION	15%	INTERNATIONAL	<b>5</b> %
FURNITURE	17%	HOLIDAY & GIFTS	12%	BEAUTY & WELLNESS	6%
LAMPS & LIGHTING	<b>6</b> %	ARTISAN VILLAGE	14%	SERVICES	2%

#### FAST FACTS



#### FAST FACTS

# TOP FOREIGN VISITING COUNTRIES



#### USA

GORDON COMPANIES INC.
WILLIAMS SONOMA
CRATE & BARREL
POTTERY BARN
TJX - USA
IN-SATTVA VENTURES, INC.
NAN INC.
SILK ROAD BAZAAR

#### SINGAPORE

SHANGRI-LA SINGAPORE
MIAJA DESIGN GROUP
SUPER DONUT STUDIO

#### JAPAN

ABISTE CORPORATION
NONAKA CO., LTD.
CRAFT HIRO CO. LTD
CONDE HOUSE CO. LTD
CASSELINI

#### CANADA

CRAFT TALK
CAMBIO & CO.

#### UNITED KINGDOM

HARRODS

N. STUDIO LTD

SUKI CHEEMA STUDIO LTD

LAND UNION

#### **AUSTRALIA**

ANCORA DESIGNS
ISSARA DESIGNS AUSTRALIA
KALAHARI FAIR TRADE
DARLIN AUST PTY. LTD

#### UNITED ARAB EMIRATES

AL ABBAS GROUP

CDA EXPORTS

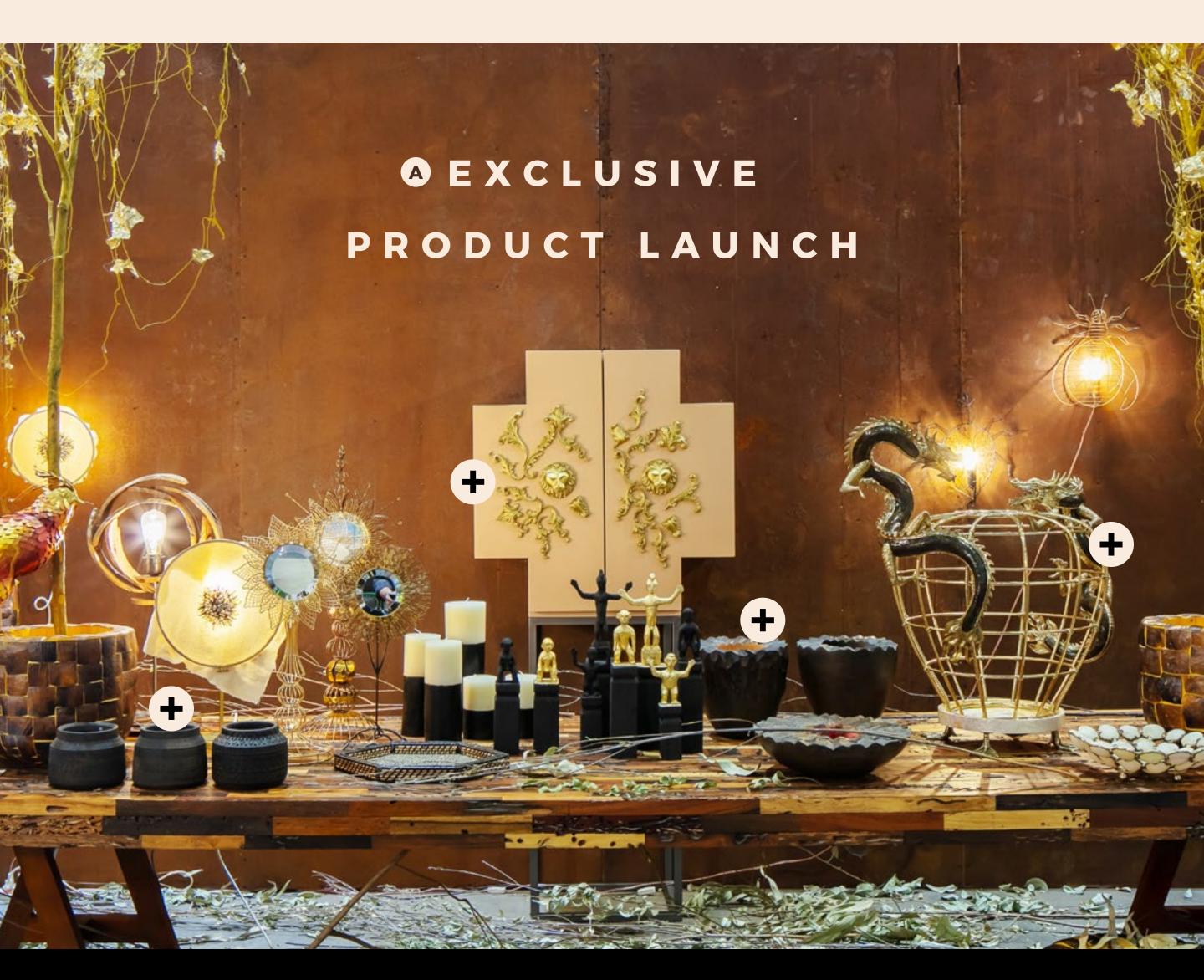
FAKIH GROUP OF COMPANIES

JAVAHERIAN GROUP

LEADER LLC

DECO VISION COMPANY LLC.

# WHAT TO EXPECT IN MANILA FAME?



Manila FAME launches hundreds of new collections every edition. Produced under the collaboration between leading and emerging Philippine manufacturers and producers and acclaimed local and international product specialists, the collections are exclusively launched at the show under a unifying theme. The pieces are presented through a large curated exhibit featuring hundreds of companies from across the Philippines expressing their fresh and varied take on the global trends.







Going above and beyond in presenting their products, Manila FAME exhibitors design and conceptualize structurally elaborate displays to stand out and engage attendees on the trade show floor.

Featured booths are: Wataru Sakuma, Zarate Manila and Prizmic and Brill.





The Manila FAME Design for Exports program features foreign and local product development specialists who work with baskets, lighting and holiday décor. The program supports Manila FAME exhibitors to design and develop products that will resonate with the needs and requirements of the market, recognizing a worldwide lifestyle trend.

For the 69th edition of Manila FAME, product designer Andre Chang took on a product designer role for the Design Commune's fashion sector. It is Manila FAME's recurring product development initiative where collaborative pieces from the country's top designers and local lifestyle brands are showcased through the eponymous central special setting at the trade show.



# THE DESIGN COMMUNE PROJECT



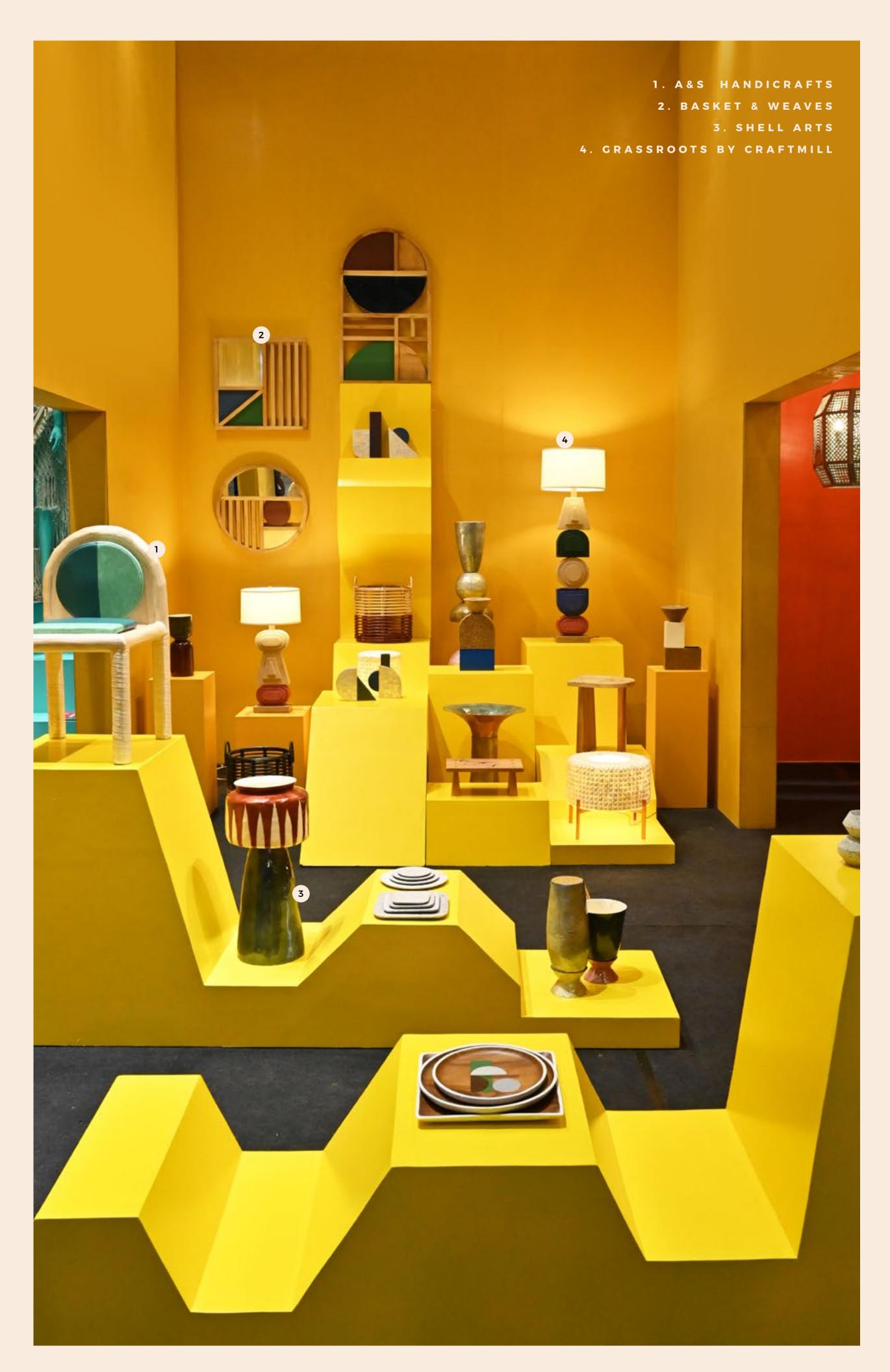
The Design Commune special setting was conceptualized to establish a steady designer-manufacturer relationship where designers understand the skills of manufacturers, and manufacturers recognize the significance of product design and development.



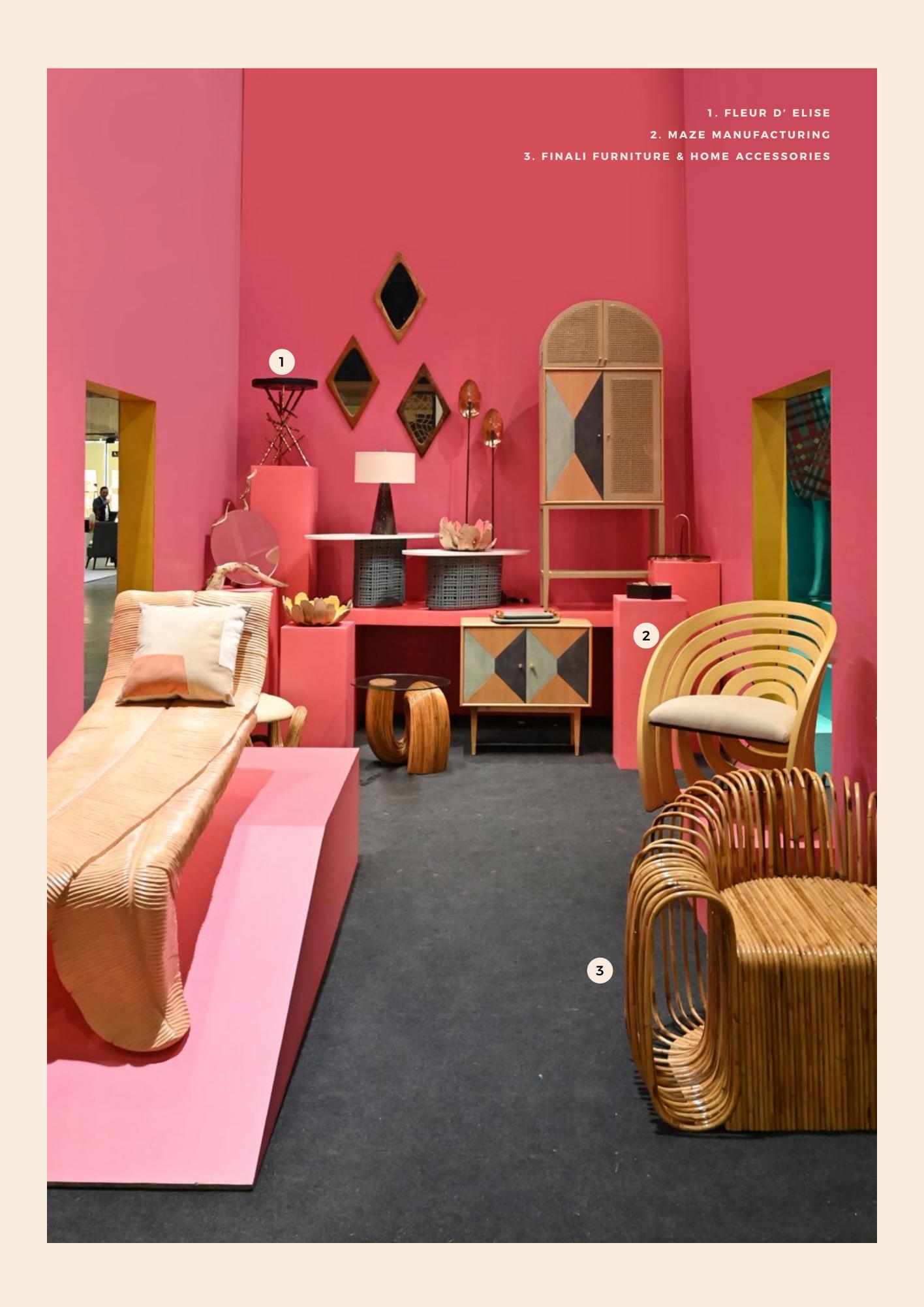
Meeting of the Minds: Philippine design luminaries are one with CITEM in elevating premier Filipino export products.

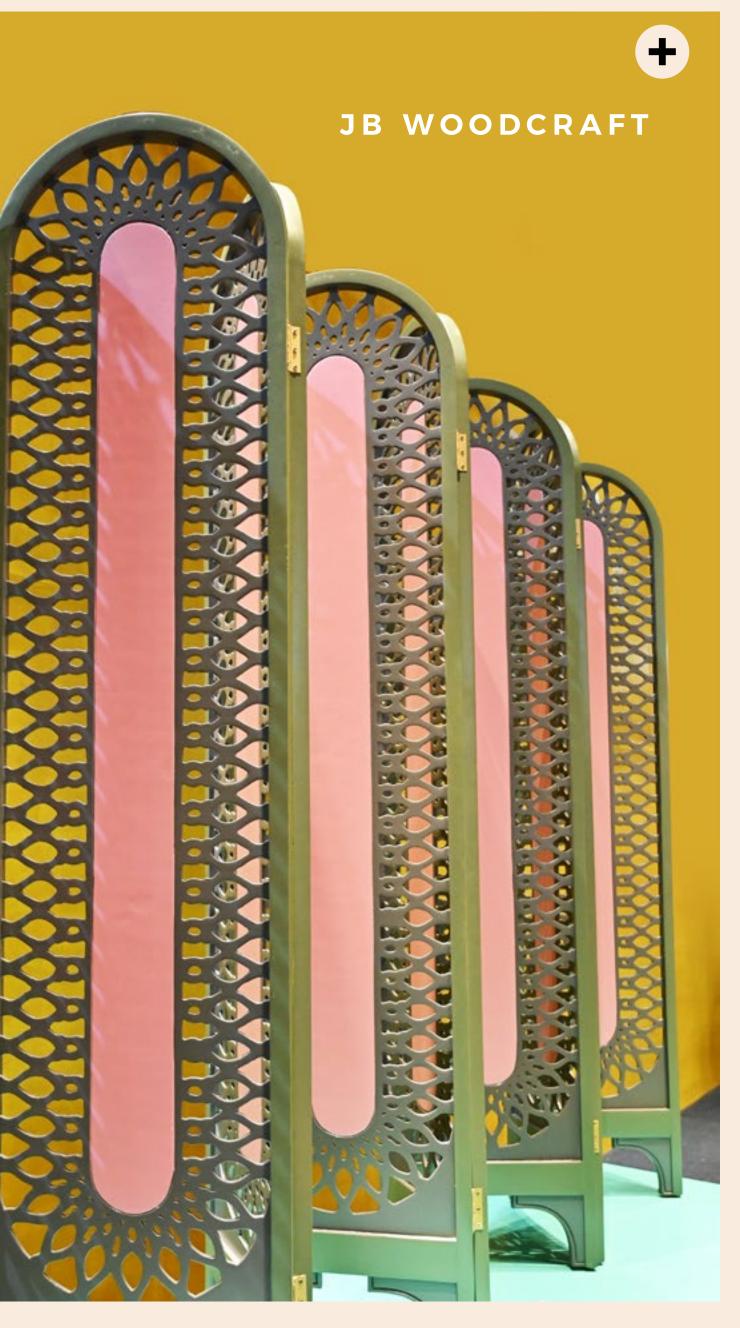


Manila FAME April 2019 Design Commune Creative Team [Left to Right]: Andre Chang, PJ Aranador, Stanley Ruiz, CITEM Executive Director Pauline Suaco-Juan, Manila FAME Creative Director Vince Uy, Maco Custodio & Nix Alanon







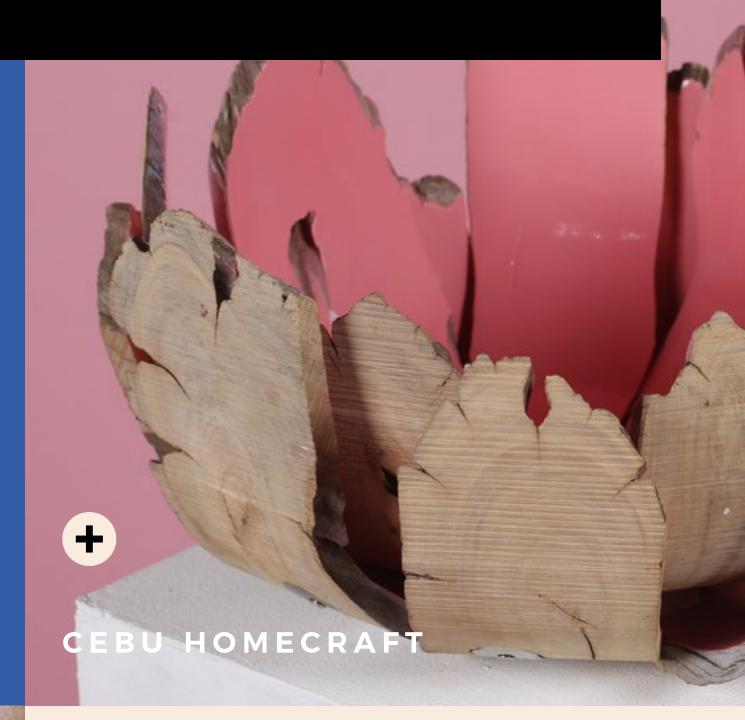


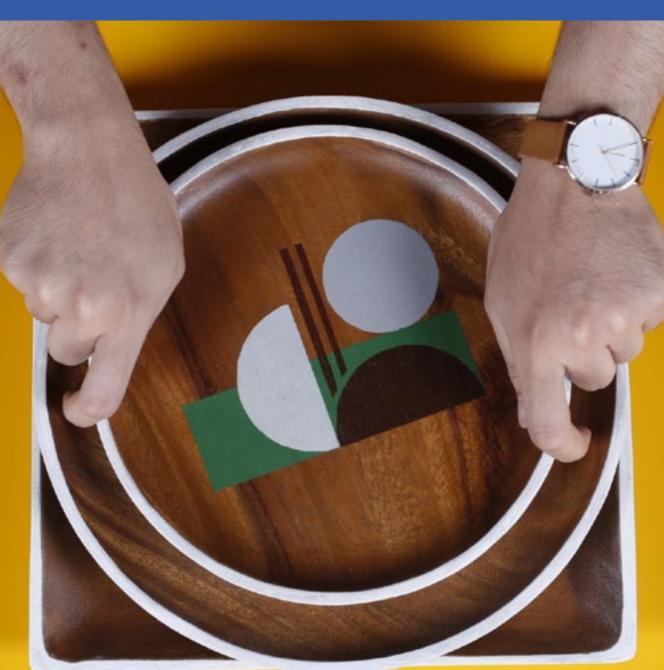
With four editions under its belt, the Design Commune product development initiative already supported **3,200 products** from 342 local exporters and manufacturers. Design luminaries and artists with the likes of Tony Gonzales, Tes Pasola, Detlef Klatt, Wataru Sakuma, Leo Sano, Josef Crisanto, Vince Uy, Stanley Ruiz, Maco Custodio, PJ Arañador, Nix Alañon, Andre Chang, Reine Shi and the designers from the Design Center of the Philippines (DCP) were tapped to assist in the product development.





THE
DESIGN
COMMUNE
PROJECT





+ CELESTIAL ARTS

This initiative is composed of designers who believe that they can improve the lives of people with design, with the objective of contributing to the progress of communities by providing everyone access to socially conscious design.

This collaboration conceives a constant output of well-designed products, creating an extensive showcase that meets the buyers' expectation of a sourcing destination.









# WHAT TO EXPECT IN MANILA FAME?



MATERIAL
MANIPULATION &
ECO-SUSTAINABLE
SOLUTIONS

With its rich biodiversity, the Philippines is a gem of a place where nature is the primary resource. Even before the increase in demand for sustainable products and eco-friendly materials, Manila FAME already offers a myriad of options tailor-fit for environment-conscious consumers. Take tapioca-based veneer panels, sans tree paper lamps or fashion accessories derived from forest debris. These and more are just some of the material innovations one can find at the show on top of the classical rattan, bamboo, wicker and abaca that the market has grown accustomed to.





MATERIAL

MANIPULATION &

ECO-SUSTAINABLE

SOLUTIONS

MAIN MENU

#### PAPER







NATURAL FIBERS

MATERIAL

MANIPULATION &

ECO-SUSTAINABLE

SOLUTIONS

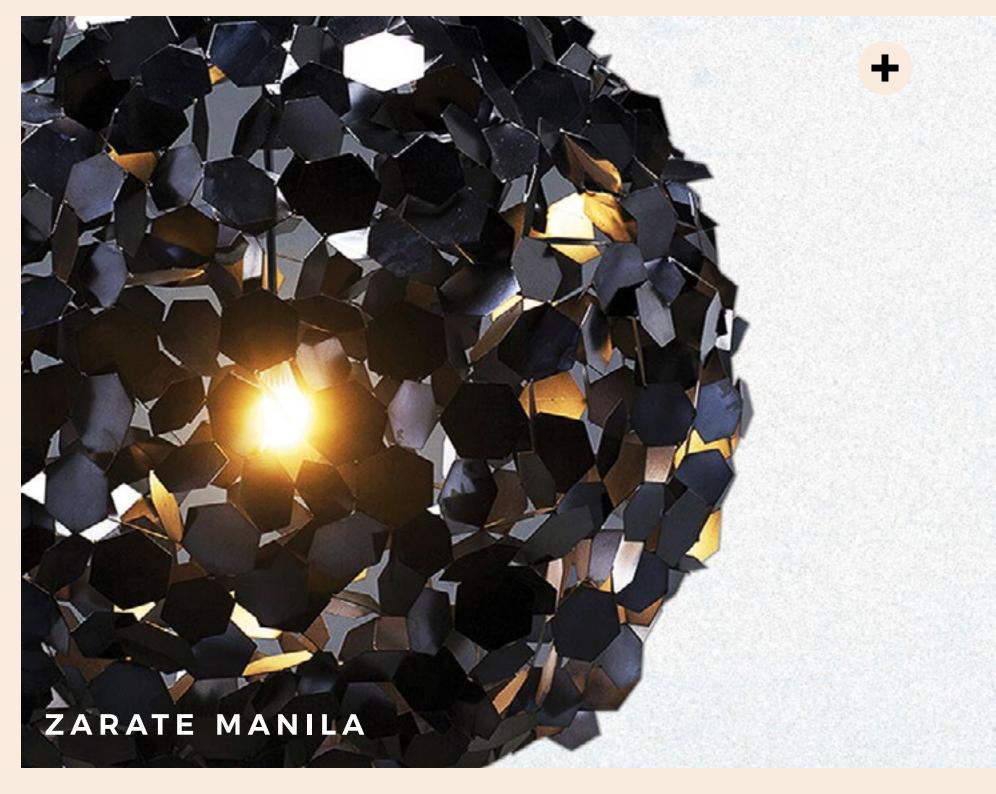
MAIN MENU





BAMBOO

METAL



MATERIAL

MANIPULATION &

ECO-SUSTAINABLE

SOLUTIONS

MAIN MENU

### WICKER





ABACA



SAMOYA BY NATURAL CRAFTS

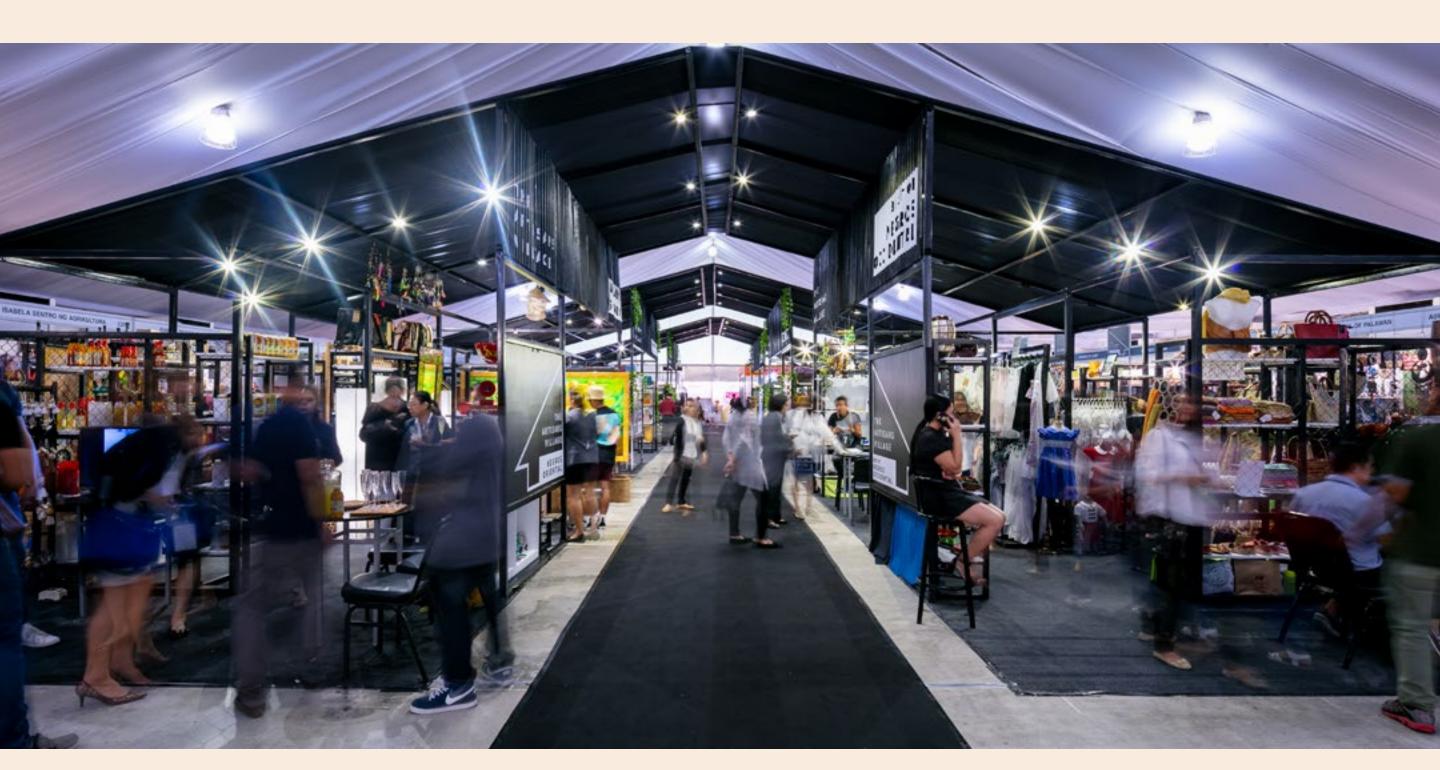
MATERIAL

MANIPULATION &

ECO-SUSTAINABLE

SOLUTIONS

## WHAT TO EXPECT IN MANILA FAME?



COMMUNITY
EMPOWERMENT
ADVOCACIES

Manila FAME is and has always been more than just a trade show. It is an advocacy, a window that opens into the larger world of stories behind the people and culture of the Philippines. Celebrating the rich and vibrant artisanal traditions of the Filipinos, the show brings together creative communities, region-based and women-led enterprises from distant tropical shores of Southern Mindanao to the chilly highlands of the Cordilleras to bring to light the colorful tapestries of woven stories of hope and inspiration.

## THE ARTISANS VILLAGE



The Artisans Village is an avenue for local MSMEs to introduce their regional crafts to the global market through the forging of partnerships between the agency, manufacturers, DTI Regional Offices and Local Government Units (LGUs). This pavilion showcases products highlighting each province's abundant raw materials. Live demonstrations of how these materials are processed, crafted and fashioned into end products are also featured.

COMMUNITY
EMPOWERMENT
ADVOCACIES



## THE GREAT WOMEN PROJECT



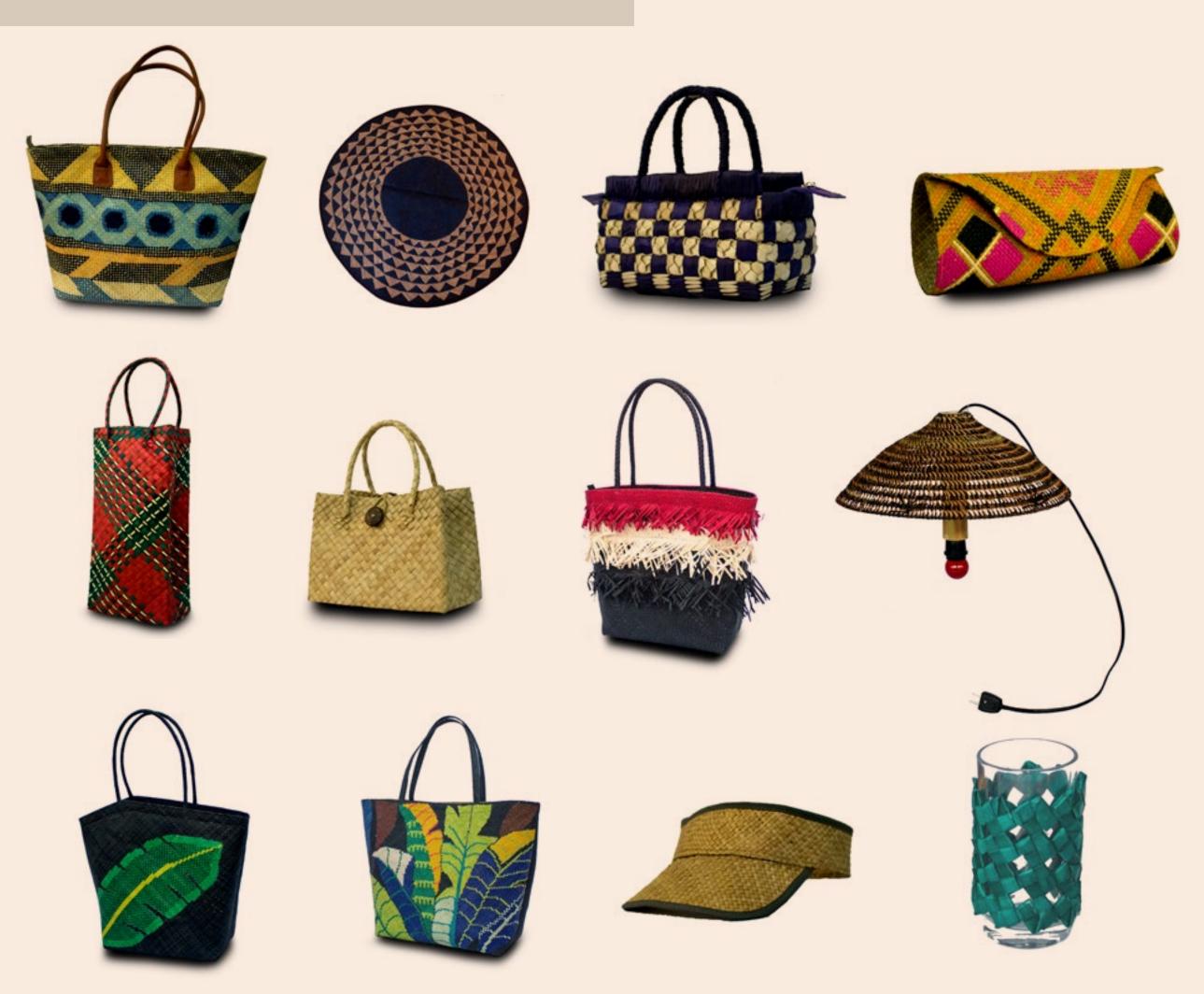
COMMUNITY
EMPOWERMENT
ADVOCACIES

The Gender Responsive Economic Actions for the Transformation of Women (GREAT Women Project) aims to assist women entrepreneurs improve the competitiveness and sustainability of their enterprises and enhance the enabling environment for women's economic empowerment. The GWP provides focused interventions to identified Women Micro Enterprises (WMEs) designed to improve their business management competencies, skills to develop new products, or innovate existing products and expand markets through Manila FAME.

MAIN MENU



### COMMUNITY EMPOWERMENT ADVOCACIES



These products were specially crafted and handmade by women artisans under the **GREAT Women Project.** 

## WHAT TO EXPECT IN MANILA FAME?



D

### DIGITAL INFUSION

Manila FAME is complementing the overall trade show experience with a variety of new, digitally-infused features designed to embrace, inspire and motivate tech-savvy enthusiasts and creatives. The show has opened its doors to the burgeoning breed of the trendiest fashion e-tailers as well as pocket exhibitions of virtual solutions.

### FASHION E-TAILERS

Fashion E-Tailers features the country's top and rising online fashion entrepreneurs and designer commercial brands. This special setting showcases the latest and fashionforward in both couture and ready-to-wear (RTW) fashion.









# BUYER SERVICES INFORMATION GUIDE





### WHO CAN SOURCE IN MANILA FAME?

A: All foreign and local professionals working in the design, lifestyle and related trade industries can source in Manila FAME as a trade buyer.



## WHAT ARE THE SERVICES OFFERED TO TRADE BUYERS?

- A: FREE Admission
- Preferential rates with partner hotels
- . Assisted airport and hotel to venue transfers
- Complimentary snacks and refreshments at the Buyers Lounge
- Limited slots in pre-arranged design and culture tours around Metro Manila



SCAN HERE TO REGISTER



WWW.MANILAFAME.COM

MAIN MENU



### HOW CAN A TRADE BUYER REGISTER TO VISIT MANILA FAME?

A: Log on to WWW.MANILAFAME.COM and click REGISTER HERE for TRADE BUYERS and fill out the required information.



## IS THERE A FEE TO VISIT THE SHOW AS A TRADE BUYER?

A: Admission is FREE to all trade buyers. Non-trade buyers, however, have to pay PhP 500.00 to enter the show.



## CAN YOU HELP A FOREIGN BUYER TO OBTAIN A VISA TO VISIT THE SHOW?

A: Manila FAME may provide a letter of invitation to serve as a supporting document when you apply for a Visa.

To make a request, send an email to manilafamebuyers@citem.com.ph and a designated market officer will assist you.

Q: DO YOU HOST AND OFFER SERVICES TO BUYERS FROM BIG BRANDS OR COMPANIES TO SOURCE FROM THE SHOW?



A: Under the Very Important Buyer (VIB) Program, Manila FAME offers hosted buyer incentives for qualified top-level buyers interested to scope and source from the show. The incentives include airfare reimbursement and hotel accommodation for two (2) nights.



### WHO CAN QUALIFY AS A VIB?

A: A VIB is an overseas-based reputable importer, wholesaler, retailer, distributor, specifier, or bulk buyer with at least two (2) years of operation from any of the following industries:

INTERIOR DESIGN

HOME DÉCOR

LANDSCAPING

**GLOBAL BRANDS** 

PROJECTS & CONTRACT MARKET

HORECA

**HOLIDAY & GIFTS** 

**FASHION CREATIVES & BRANDS** 





### WHAT ARE THE INCENTIVES AVAILABLE FOR VIBS?

### TOP LEVEL VIB

An owner or top-sourcing executive designated as a final decision maker of an independent wholesale, retail/ specialty store chain, or a major wholesale distribution channel.

For purposes of categorization, a Top-Level Buyer retains the following annual sales volume:

### **REGULAR VIB**

Trade Buyers from Retail and Contract
Markets who retain the following annual
sales volume can be considered in the
Manila FAME VIB Program:

MAJOR PRODUCT CATEGORY

ANNUAL SALES
VOLUME

FURNITURE & FURNISHINGS HOME ACCENTS

USD 5M-UP

GIFTS, HOLIDAY DÉCOR, FASHION ACCESSORIES, APPAREL, TEXTILES **USD 5M-UP** 

- ✓ Airfare reimbursement with a cap of USD
  1,200 for long haul flights or actual fare,
  whichever is lower
- ✓ USD 500 for short haul flights or actual fare, whichever is lower
- → 3D/2N free accommodation at a Manila FAME Partner Hotel
- Assisted airport and hotel to venue transfers
- Free admission to the show
- ✓ Limited slots in pre-arranged design and culture tours around Metro Manila
- Complimentary snacks and refreshments at the Buyers Lounge

FURNITURE & FURNISHINGS HOME ACCENTS

GIFTS, HOLIDAY DÉCOR, FASHION ACCESSORIES, APPAREL, TEXTILES

- Assisted airport and hotel to venue transfers
- Free admission to the show
- ✓ Limited slots in pre-arranged design and culture tours around Metro Manila
- Complimentary snacks and refreshments at the Buyers Lounge



# VERY IMPORTANT BUYER PROGRAM

We make it a point that our buyers' sourcing experience is an all-inclusive, multi-sensory one that meets all your business needs in an exclusive environment of trust, respect and integrity. We have what you want — from products with a deeply rooted sense of craftsmanship to personalized buyer services that go a long way.

## VERY IMPORTANT BUYER PROGRAM

### BE NOMINATED

Select Manila FAME partners, Philippine posts overseas, embassies and consulates, accredited organizations, as well as Manila FAME exhibitors can nominate a buyer to the VIB Program.

### NOMINATOR:

### 4 EASY STEPS



**STEP 1.** Express your interest of nominating a buyer by emailing the Manila FAME team at manilafamebuyers@citem.com.ph.



**STEP 2.** Expect to receive an automated email from Manila FAME and follow the instructions in the email

### NOMINATED BUYER:

4 EASY STEPS



email from Manila FAME indicating that you have been nominated. Check your spam messages or contact your nominator if you did not receive this email.



**STEP 2.** Click the register button to express your interest to apply as a VIB.



**STEP 3.** Fill out the necessary information about your nominated buyer.



**STEP 4.** Identify which category your nominated VIB is qualified for: Top-Level or Regular VIB. Click submit.



information and submit the documents to manilafamebuyers@citem.com.ph. After completing the registration, you will receive an automated response that will ask them to submit the required supporting documents.



**STEP 4.** Submit the required documents for processing and expect to receive feedback within 5 working days.



## WHAT ARE THE COMMITMENTS OF A MANILA FAME VIB?

- 1. Attend Manila FAME within the specified show dates;
- 2. Adhere to the schedule of pre-arranged meetings with

  Manila FAME exhibitors and other schedules as indicated

  in the itinerary;
- 3. Agree to be the subject of press releases, feature articles and other media platforms to further promote Manila FAME; and
- 4. Fill out the Buyer Survey Form completely, indicate transactions made during the visit and attend a personal debriefing with the designated market officer.

### BE A FAME EXHIBITOR

### FOREIGN EXHIBITORS



Companies based and registered overseas that are interested to enter the Philippine market can join Manila FAME, provided they meet the following criteria:

Manufacturer or producer of any of the following products:

- Furniture & Furnishings
- Lamps & Lighting
- . Interior Décor
- Fashion Wearables & Accessories
- · Holiday & Premium Gift Items
- Beauty & Wellness

With an updated company website that contains the following basic information: about the company, contact information and product profiles, for review and approval of Manila FAME.

## HOW TO APPLY AS AN EXHIBITOR

### **5 EASY STEPS**



**STEP 1.** Log on to www.manilafame.com.



**STEP 2.** Click APPLY AS EXHIBITOR and complete the required information.



**STEP 3.** Wait for e-mail instruction and list of requirements from Manila FAME. The organizer may have to conduct factory visits to new applicants, where necessary.

If you do not receive this email instruction, check your spam folder or email us at exhibitorservices@citem.com.ph for assistance.



**STEP 4.** Submit all requirements including your proof of payment of the Reservation Fee.



**STEP 5.** Wait for your official notice of acceptance and booth assignment.

Congratulations! You are now an official Manila FAME Exhibitor. Your designated market officer will provide you with more information and updates on your participation.

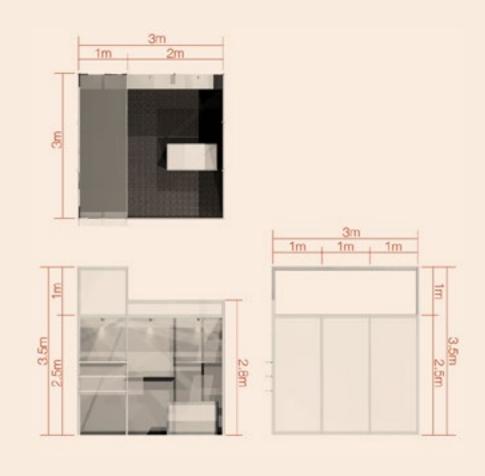
## BOOTH TYPE & PARTICIPATION PACKAGE FOR FOREIGN EXHIBITORS

CATEGORY	SPACE ONLY	UPGRADED
		BOOTH SYSTEM
PARTICIPATION FEE	USD 1620.00	USD 2250.00
	(USD 180.00/SQM)	(USD 250.00/SQM)
MINIMUM SIZE	9 S Q M	9 S Q M
PACKAGE	<b>✓</b> Space Only	✓ Upgraded aluminum-based
		shell structure provided by
	Company must build own	booth-contractor
	booth structure and install	Company Name Signboard
	carpet/flooring	9sqm dark gray/black carpet
		✓ Negotiation Table (1)
	Company to send booth	✓ Negotiation Chair (2)
	design for CITEM's	Short Arm Spotlight (3)
	approval	◆ Floating Shelves (3)
		3-Gang Convenience Outlet
		with 300w allotment
		(Not inclusive of actual
		consumption charges)
		✓ Trash Bin (1)

### BOOTH DIMENSIONS

- ✓ Minimum height of booth structure: 3.0 meters with 2,4 meters wall panel
- ✓ Maximum height of booth structure: 5.0 meters
- Minimum height of booth structure: 3.0 meters with 2,4 meters wall panel





## FLY-IN JOURNALIST PROGRAM

Manila FAME partners and agents may also recommend an overseas-based journalist, media outlet, or an established content creator, to bring to Manila FAME as a Fly-In Journalist (FIJ) to cover and promote the show in their respective countries and publications.

The objective of this program is to:

- Boost the Philippines as a reliable source of top-notch design and craftsmanship, as well as, unique and innovative products;
- Enhance the visibility, image and positioning of Manila FAME in the international market;
- Establish Manila FAME as an important trade show and generate international media exposure; and
- Forge ties with the international press and ensure a continuous promotion of Manila FAME in order to sustain awareness and interest.

# PACKAGE INCENTIVES UNDER THE FLY-IN JOURNALIST PROGRAM

ROUNDTRIP ECONOMY
AIRFARE (COUNTRY OF
ORIGIN-MNL-COUNTRY
OF ORIGIN)

3D / 2N HOTEL
ACCOMMODATION WITH
FREE BREAKFAST IN
ONE OF MANILA FAME'S
PARTNER HOTELS

IN-LAND TRANSFERS
WITHIN METRO
MANILA FOR THE
DURATION
OF STAY

### CRITERIA FOR SELECTION

The journalist, media outlet, or an established content creator must meet the following minimum qualifications:

- A regular monthly contributor or appointed with a full-time post as a business or lifestyle writer, editor, or publisher;
- From a reputable publication with a wide circulation, i.e. at least 30,000 readerships in print or at least 100,000 readerships or subscriptions in digital platforms; and
- With an official nomination or endorsement from the Philippine Trade and Investment Center (PTIC) or the Philippine Embassy from the country of origin.

### RESPONSIBILITIES OF A FLY-IN JOURNALIST

The Fly-in Journalist is expected to support Manila FAME by way of producing substantive and adequate publicity of the event via various media platforms within two (2) months of departure from the Philippines. The Fly-in Journalist must submit via email a documentation of the materials published, e.g. photos, document scans, screenshots, or URLs to the assigned media relations personnel.



## ACCREDITED HOLLS























### I M P O R T A N T C O N T A C T S

### FOR BUYERS AND EXHIBITORS

⋈ exhibitorservices@citem.com.ph

**密: +632 832 5033** 

MARKETING OFFICERS	E-MAIL	ASSIGNED MARKET
KARLA GRACE DINGLASAN	⊠ KGDINGLASAN@CITEM.COM.PH	East Asia / South Asia / Americas
GIUSSANO "GIUSS" ICARANOM	☑ GIJICARANOM@CITEM.COM.PH	Europe / Middle East/ Africa
MA. PAMELA "PINKY" PARRA	☑ MPPARRA@CITEM.COM.PH	Oceana, ASEAN, Philippines

### **OVERSEAS TRADE POSTS**

⋈ https://www.dti.gov.ph/overseas

### FOR FLY-IN JOURNALIST

RYANORLIE B. ABELEDO

**Division Chief** 

**Communication Management Division** 

⊕ +632 831 2201 local 253

oxdots rabeledo@citem.com.ph

MAIN MENU



### B R A N D G U I D E

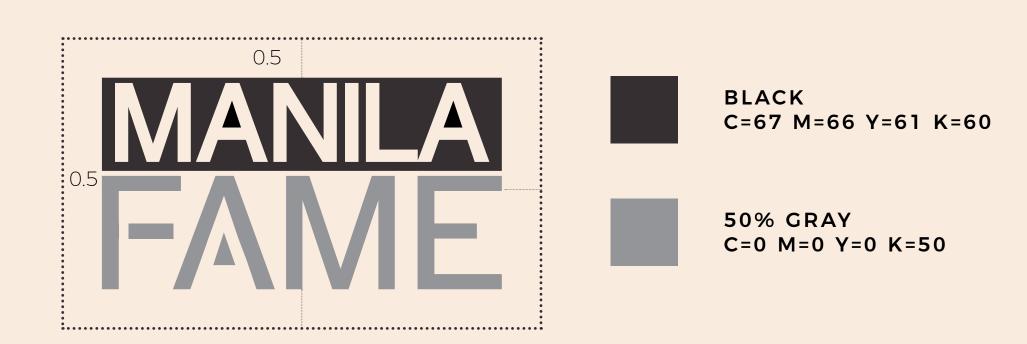
### GENERIC PROMOTIOAL DESIGN







### STANDARD COLOR & SIZE SPECIFICATIONS



The black and white rendition is the original color specifications of the Manila FAME logo. The colors may be lifted and used for long-term communication campaign materials such as PowerPoint presentation templates, letterheads, newsletters, e-cards, business cards and social media assets. The inverted version must be applied when using dark tone backgrounds.

### SIZE SPECIFICATIONS



2.54 cm



3.5 cm



5 cm



6.35 cm



### Width: 1.5cm

For footers, sponsorship and partership logo placements

### Width: 2.54cm

For calling cards, letterheads, envelopes, etc.

### Width: 3.5 cm

For brochures, press releases, e-cards, website, infographics, online banners, newletter, blogs, labels, tags, corporate giveaways.

### Width: 5 cm

For printed cover designs, audiovisual presentations, folders, campaign kits and event flyers.

### Width: 6.35 cm and higher

For posters, signages, tarpaulin print, billboards, banners and LED screens

## EDITION FOCUSED DESIGN



For short-term communication, campaign materials that promote the show's theme such as event highlights, special features, date and advertisements and status update templates should follow and match the specified thematic color schemes.

### APPLICATION SAMPLES



A. GENERIC PROMOTIONAL MATERIALS



### **B. EDITION-FOCUSED MATERIALS**

### PROCESS COLOR SPECIFICATIONS

### **White Background**

Against light backgrounds, the official colors shall apply as shown in the illustration.

### **Dark-colored Background/Images**

Against dark backgrounds, light colors can be used provided that the logotype is still visible.

### **Light-colored Background/Images**

Against light-colored background and images, the logo must be rendered in any color or in full white for readability.

### **Single-color application**

The logo may be rendered in full black, white, or single-color application.









### UNACCEPTABLE APPLICATIONS

### **Distortion**

The official logo must not be distorted or slanted.

### **Wrong Font**

Recreating the logo using other typeface is strictly prohibited.

### **Visually Distracting Background**

The logo must not be placed on highly graphical images.

### **Low-contrast Background**

The logo must be readable when placed on a colored background.





## PRESCRIBED FONT FAMILY

**HEADER MONTSERRAT SEMIBOLD** 

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

**SUBHEADER MONTSERRAT MEDIUM** 

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

PARAGRAPH MONTSERRAT LIGHT

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

### DOWNLOADS

CHECK OUT THE MANILA FAME
MEDIA ASSETS PAGE
AND CREATE CUSTOMIZED
PROMOTIONAL MATERIALS

FONTS
E-CARD TEMPLATES
POWERPOINT SLIDES
SOCIAL MEDIA
TITLE CARDS
LOOKBOOKS
PHOTOS
PRESS RELEASES

VISIT THE LINK BELOW:

WWW.MANILAFAME.COM/MEDIA/PRESS-KIT

## MANILA ATA GLANCE



The Philippines is mostly associated with remote, white, sandy beaches, cerulean waters and magnificent views. While the country's top destinations are the more than 7,000 tropical islands best for vacations and getaways, Manila, the nation's capital, is also packed with interesting activities that you can enjoy even on a tight business trip.

Manila offers a vibrant blend of various gastronomic adventures, night scenes and retail havens sprawled around the city. To ensure that you will experience the best of the city, here is a simple guide in exploring Manila through the eyes of our fantastic local guides.

### MANILA AT A GLANCE

### COZY CAFÉS IN THE CITY

Enjoy the smell of freshly ground coffee at these trendy cafés.

### **HABITUAL**

A cozy specialty café for locally sourced single-origin espressos and well-made light meals.

2135 Chino Roces Avenue,
Legaspi Village Makati City,
1231, Philippines
www.facebook.com/habitualcoffee/





### COMMUNE

Enjoy simple pleasures at this lovely neighborhood joint.
Liberty Plaza, 102 H.V. Dela Costa Street, Salcedo Village, Makati www.commune.ph

### THE CURATOR

Relish authentic sips and bespoke cocktails in intimate surrounds.

134 Legazpi corner C. Palanca
Streets, 1229 Makati
www.thecuratorcoffeeandcocktails.com



#### SAVOR PARK CAFÉ

Serves excellent Filipino and even Western dishes that will satisfy anyone.

Adamson Center Building, 121
L.P. Leviste Street, Salcedo Village,
Makati City

www.facebook.com/savorparkcafe/

#### CAFÉ XOCOLAT

Savor rich chocolate drinks and desserts in a warm and casual setting.

172 B. Gonzales Street, Loyola Heights, Quezon City www.xocolat.com.ph

#### SUMPTUOUS SURROUNDS

Restaurant interiors that make dining even more appetizing.

#### M DINING + BAR M

Adjacent to top notch restaurant M
Continental Cuisine (formerly Masseto),
Bar M offers a stellar collection of single
malts, expertly prepared cocktails and
delicious bar food in a luxurious yet
understated space.

114 Valero Street, Salcedo Village, Makati www.mgroup.com.ph





#### **TXANTON**

An artisanal venue for jamon and wine, whether individually or paired together you will surely get the best of both worlds as you savor their authentic goodness.

2nd Floor Alegria Alta, 2294 Chino Roces Ave. Ext. Makati City www.txanton.com.ph

#### MANAM COMFORT FILIPINO

Manam is a homelike dining space that offers flavorful traditional Filipino cuisine. True to its name, its modern interiors and fresh vibe provides ultimate comfort in every bite.

Ground Floor, Net Park Building, 5th Avenue, Bonifacio Global City, Taguig City www.momentgroup.ph



#### **LUSSO**

Swathed in lush neutrals and glamorous finishes, Lusso is the antithesis of a shopping mall restaurant. With a menu consisting of elevated favorites, it's a chic option any time of day.

Ground floor, Greenbelt 5, Legaspi Street Legaspi Village, Makati www.facebook.com/lussogastrobar/

#### PUBLIC ART

Wide, open spaces and art in plain sight.



#### **INTRAMUROS**

Get a feel of the Spanish Colonial period and visit Manila's famed "Walled City." Check out the newly renovated Manila Cathedral and walk along the cobblestone streets.

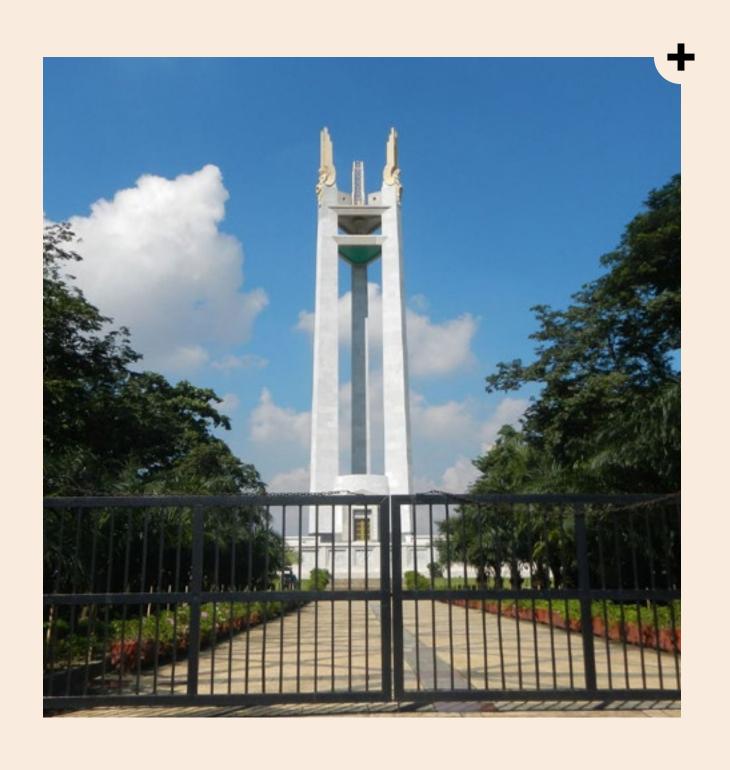
Manila, 1002 Metro Manila http://intramuros.gov.ph

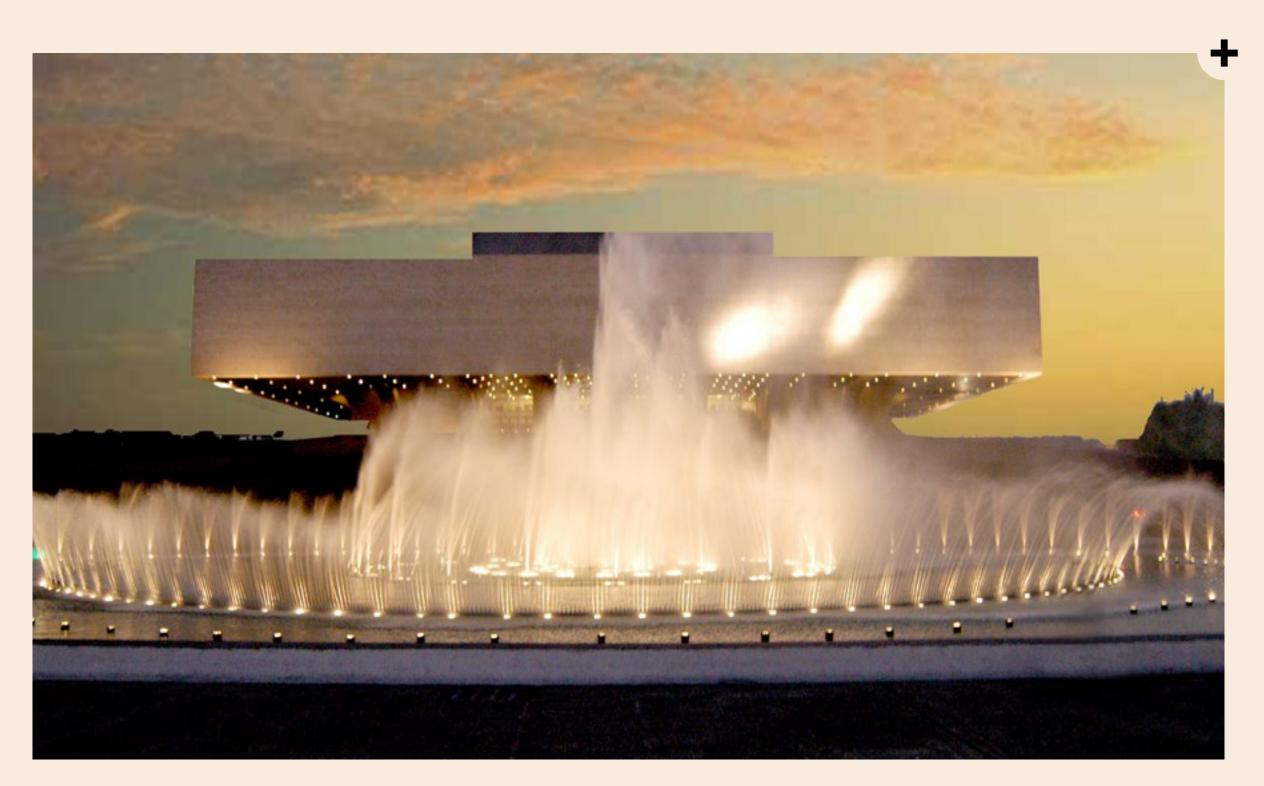
#### QUEZON MEMORIAL CIRCLE

Fast forward to the time of our country's Commonwealth government and visit the Quezon Memorial Circle and its museum. The design of the Quezon Memorial Monument was conceived via a design competition and its construction began in 1952.

QMC also feature a museum dedicated to the contributions of the citizenry to Philippine democracy. Veteran curator Marian Pastor Roces was tapped to conceptualize the museum.

Elliptical Rd, Diliman, Quezon City, Metro Manila





### CULTURAL CENTER OF THE PHILIPPINES COMPLEX

The CCP Complex is home to performing arts theaters, museums and the APEC Sculpture Garden, which has large-scale sculptures by prominent sculptors from the Philippines, Thailand, Indonesia, Malaysia, Singapore and Brunei. The Philippine International Convention Center (PICC) is also housed within the complex.

CCP Complex, Roxas Boulevard, Pasay City, 1300 Metro Manila. www.culturalcenter.gov.ph



Venture further south to view contemporary art at Cesare and Jean Marie Syjuco's Art Lab along Country Club Drive in Ayala Alabang Village. The large studio building is open by appointment and is the perfect way to view art and see how artists live with their work.

www.facebook.com/artlabmanila/



#### CULTURAL HERITAGE

Get to know the country's rich culture and history through museums and old churches.



#### SAN AGUSTIN MUSEUM

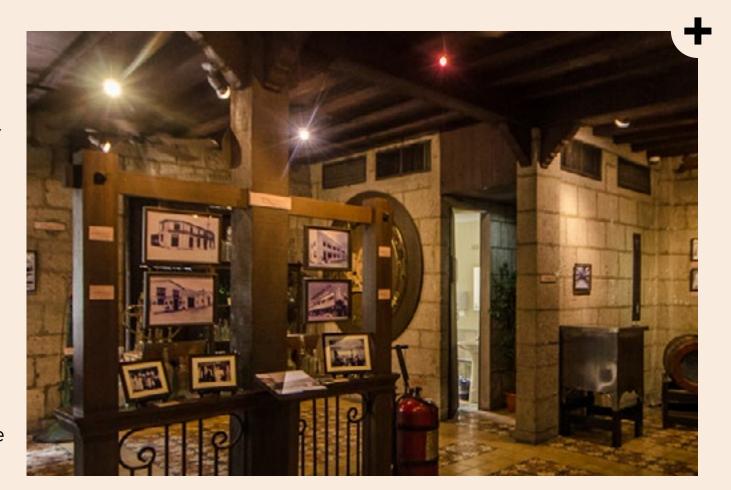
A treasury of religious art pieces, the museum is adjacent to the San Agustin Church known as the oldest Philippine Church built in 1571. General Luna St., Manila www.facebook.com/sanagustinmuseum/

#### LIMTUACO MUSEUM

Also housed within the walls of
Intramuros is the Destileria Limtuaco
Museum, the longest running distillery
in the Philippines. The museum
chronicles the company's
166-year history in producing quality
alcoholic beverages.

481 San Juan de Letran, Intramuros, Manila, 1002 Metro Manila

https://destileria-limtuaco-museum.business.site





# NATIONAL MUSEUM COMPLEX

The Philippines' rich cultural heritage and amazing flora and fauna can be explored in the National Museum of Natural History located at the heart of Manila. From its elaborate and modern architecture to its informative background on scientific and scholarly studies of the Philippines, the National Museum is truly an edifying avenue to appreciate the country even more.

Padre Burgos Drive, City of Manila www.nationalmuseum.gov.ph

#### CASA MANILA

As the Philippines was colonized by Spain for 400 years, a museum specifically depicting the colonial lifestyle during that era can also be found within the walls of Intramuros.

Plaza San Luis Complex, Corner Real & General Luna Street, Manila.



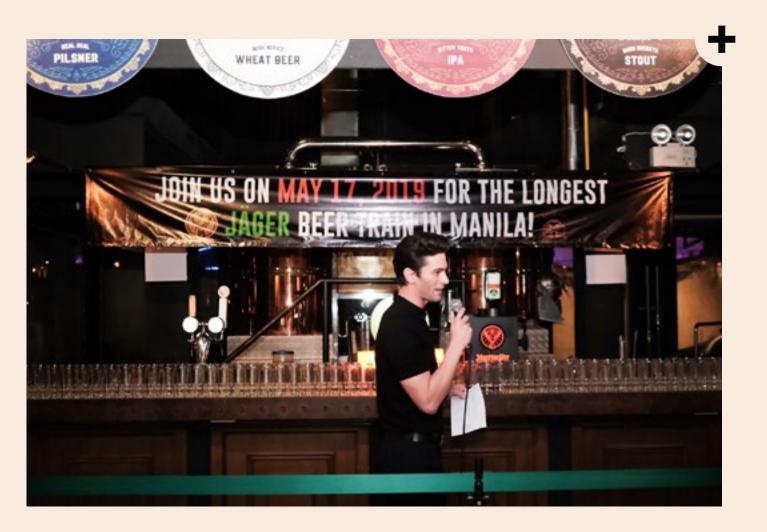
#### ATENEO ART GALLERY

The gallery is widely recognized today as the first museum of Philippine modern art. It was established in 1960 through Fernando Zóbel's bequest to the Ateneo of his collection of works by key Filipino post war artists.

Soledad V Pangilinan Arts Wing, Areté Ateneo de Manila University, Katipunan Avenue, Loyola Heights Quezon City, Manila www.ateneoartgallery.com

#### VIBRANT NIGHTLIFE

Some of the best bars and clubs in the pulsating neighborhood of Bonifacio Global City and Makati.



#### THE BREWERY AT THE PALACE

One of the most unique places to drink in Manila due to its very own microbrewery right on the bar. The sprawling two-storey space showcases massive steel machinery, flowing with newly-produced beer served fresh on the premises. The Brewery adheres to German brewing standards, offering the freshest pilsner, wheat, IPA and stout on tap.

11th Ave The Palace Complex, Uptown
Taguig, Metro Manila
https://www.facebook.com/
TheBreweryAtThePalace/

#### ANTIDOTE

Unwind at the metro's coolest rooftop bar that offers an unobstructed 360-degree view of the city. The first and only jellyfish bar in the Philippines, ANTIDOTE matches its laidback yet vibrant atmosphere with world-class tipples and delectable food offerings.

Roofdeck, I'M Hotel, 7862 Ave, Makati, 1210, Makati, 1210 Metro Manila http://www.imhotel.com/antidote/

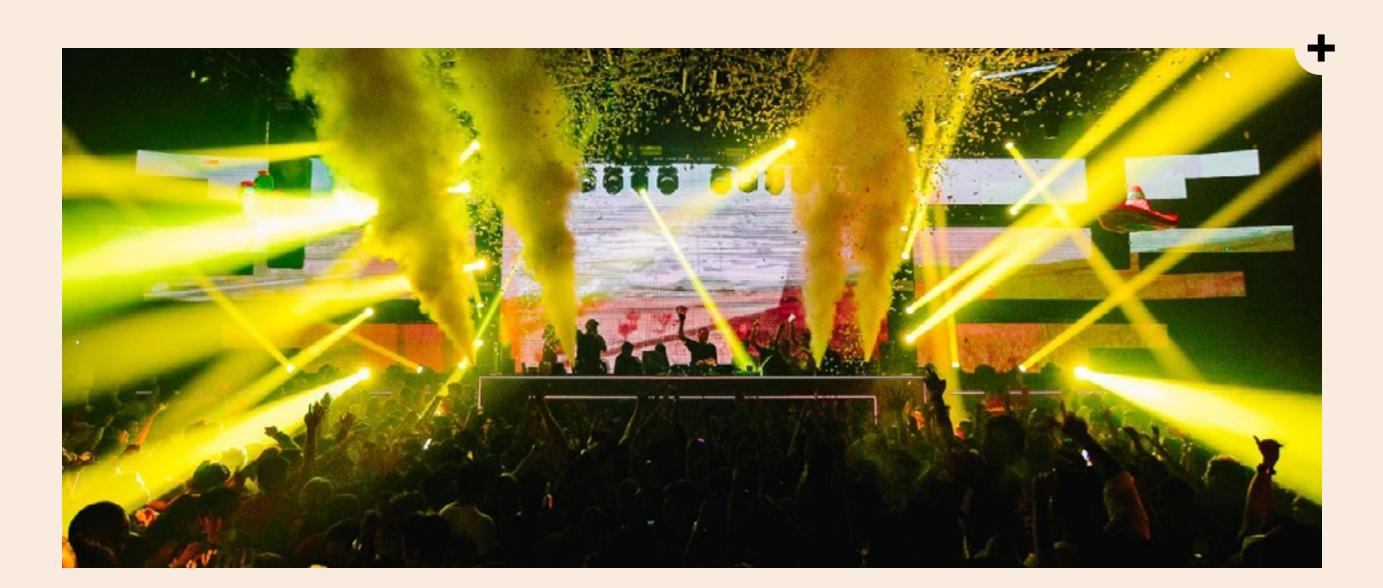




#### OTO

Bites, brews, booze, and beats. This craft cocktail bar/listening room has everything you need for a music-filled night out complete with speakers, turntables, amplifiers, and a carefully-curated collection of vinyl records.

5880 Enriquez Street, Poblacion Makati City www.facebook.com/ototo.ph



#### XYLO AT THE PALACE

Xylo is one of the hottest clubs on the block. It is popular for bringing top European DJs to Manila.

11th Ave The Palace Complex, Uptown
Taguig, Metro Manila
www.facebook.com/XYLOatThePalace/



#### **AGIMAT**

Agimat is not the normal Filipino bar and kitchen that serves the usual wine, beers, cocktails, and whatnot. The establishment has a Filipino folk vibe and they demonstrate local rituals, as well as serve their own classic drinks and food in a bar (all of which are local).

2/F 5972 Alfonso cor. Fermina Street
Poblacion, Makati City
https://www.facebook.com/agimatbar/

#### TOMATITO TAPAS BAR

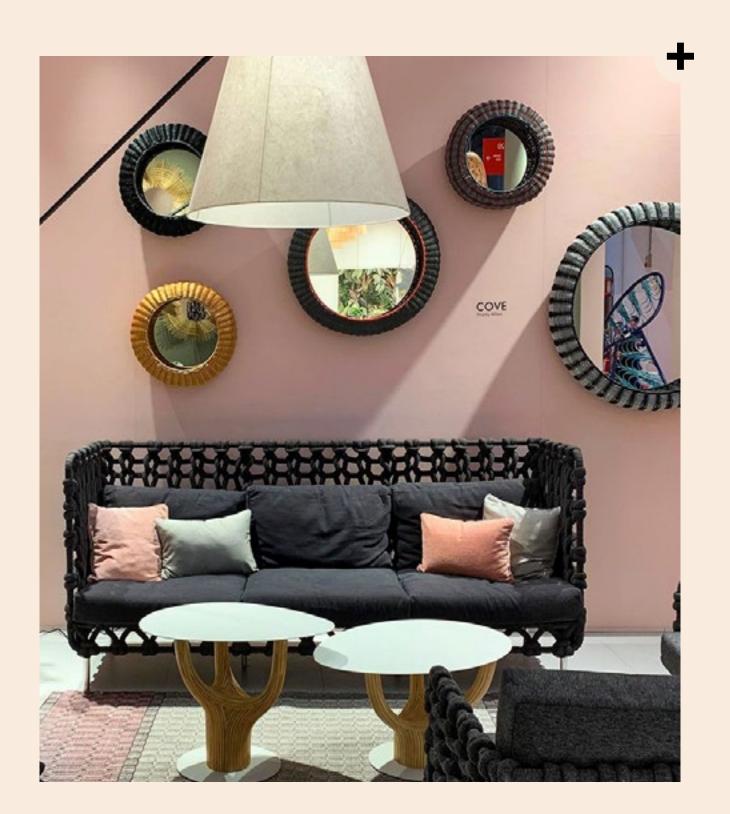
This Spanish tapas bar exudes a retro ambiance making it a lively venue to enjoy Spanish-inspired artisanal cocktails and wine and even mouth-watering cuisines.

BGC Corporate Center, 11th Avenue cor 30th Street, Taguig, 1634 Metro Manila https://www.ourawesomeplanet.com/awesome/2016/12/tomatito-manila.html



#### SPECIALTY BOUTIQUES

Furniture is one of our prime exports and you'll find out why by s tepping into and shopping at these choice boutiques.



#### KENNETH COBONPUE

The very own design hub of famous
Filipino industrial designer Kenneth
Cobonpue. He is known for his unique
designs integrating natural materials
through innovative handmade
production processes.

The Residences at Greenbelt

San Lorenzo, Makati City

http://www.kennethcobonpue.com/

#### **ARTELLANO 11**

A complex of four studios showcasing a stylish collection of housewares, furniture & art.

2680 F.B. Harrison Street, Pasay City

http://www.artelanoll.ph/

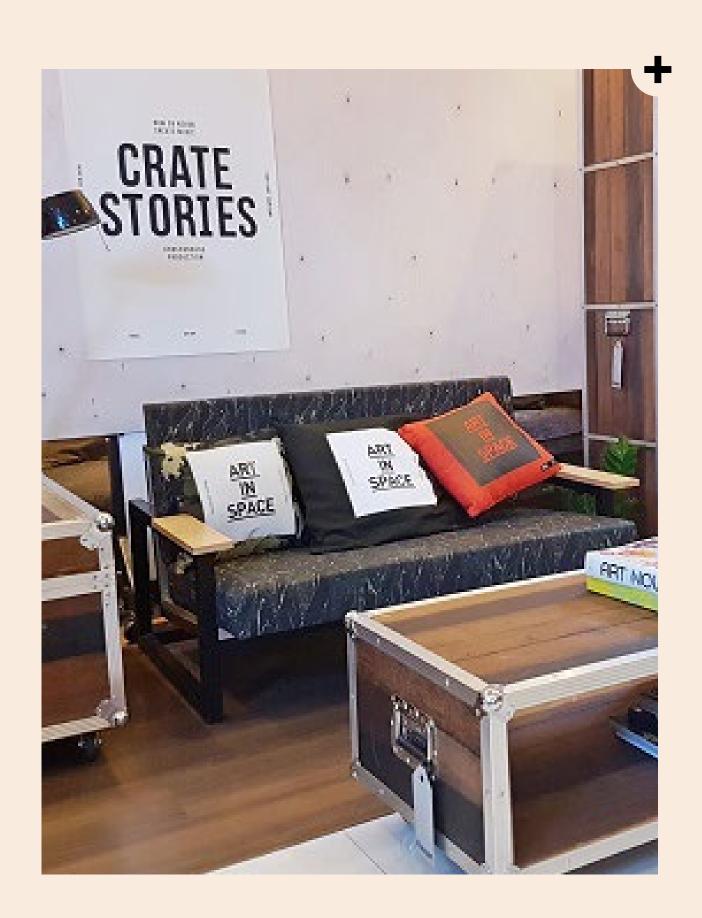
#### **BUNGALOW 300**

A concept store that features vintage and modern furniture and objects.

No. 7 Buencamino Street, Muntinlupa City www.facebook.com/bungalow300/



FURNITURE



#### **KUBULAR**

Kubular offers beautiful wooden pieces, some of which from reclaimed wood.

Their products make great additions to a modern home.

Suez corner Zapote Streets, Makati City www.kubular.com

# RESURRECTION FURNITURE AND FOUND OBJECTS GALLERY

From its name Resurrection, the shop turns salvaged materials and everyday objects into something functional, beautiful and whimsical.

10A Alabama Street, Quezon City www.resurrectiongallery.blogspot.com/

#### TRIBOA BAY LIVING

Triboa Bay Living is a furniture and lighting brand that mixes classic forms with contemporary designs.

Suite 115 LRI Design Plaza, N. Garcia Street, Bel-Air, Makati City www.triboabay.com/

#### HEIMA

Offers a vibrant combination of design, furniture and decor products. They also design and sell custom-made furniture and provide design services.

Suite 229 LRI design Plaza, 210 N. Garcia Street Bel-Air, Makati City www.heimastore.com



FURNITURE

#### **PATTY ANG**

Fashion designer Patty Ang's pieces are made to transcend time and trend. Her classic, minimalist pieces with clean lines and chic silhouettes are perfect for the effortlessly stylish and eternally graceful woman. R2 Level, New Wing, Power Plant Mall, Rockwell Center, Lopez Drive, Barangay Poblacion, Makati, Metro Manila www.pattyang.com.ph

#### **COMME ÇI**

A curated luxury clothing boutique that carries select pieces from Asia's topnotch and under-the-radar labels.

R2 Level, Powerplant Mall, Rockwell Center, Makati, Metro Manila www.facebook.com/commecistore



Inspired by the strength in the feminine, this womenswear label channels romance and elegance into every collection.

R2 Level, New Wing, Power Plant Mall, Rockwell Center, Lopez Drive, Barangay Poblacion, Makati, Metro Manila www.vaniaromoff.ph



#### HARLAN + HOLDEN

Made for the modern woman and with comfort as its priority, this fashoin brand's signature aesthetic revolves around three elements: a neutral palette, loose, minimalist silhouettes and light, delicate fabrics.

R1 level Powerplant Mall, Rockwell Center, Philippines www.harlanholden.com



This curated lifestyle concept store is a one-stop shop for luxe accessories, home decor and an eclectic mix of artisanal finds.

R2, Power Plant Mall Rockwell, Rockwell Drive cor. Estrella St, Makati, 1210 Metro Manila www.instagram.com/curav

#### ADORA

An ever-evolving multi-brand store that houses contemporary collections and must-have favorites. This includes pieces from long-established houses, as well as boutique finds and cutting-edge designers.

2/F and 3/F, Greenbelt 5, Makati, Metro Manila www.adora.ph



FASHION

#### **RELIGIOSO**

This retail store offers high quality options for every kind of formal event. Religioso boasts of a collection that fuses design, drama and detail.

2nd Floor, Greenbelt 5, Esperanza St, Makati, Metro Manila
www.religioso.com.ph

#### CHARINA SARTE

A resort wear brand that is 100% Philippine made, Charina Sarte offers effortless, chic and feminine pieces perfect for that next tropical getaway. 2nd Level, Filipino Zone, Greenbelt 5, Ayala Center www.charinasarte.com

#### MARK BUMGARNER

This former professional race car driver is the first Filipino apparel designer to be part of Moda Operandi's list of designers. Known for his enduring impressions and carefully designed clothing and accessories, Mark Bumgarner dresses some of today's most fashionable in the Philippine society.

2nd Floor, Greenbelt 5, Makati, Metro Manila www.mark-bumgarner.com





#### **JEWELMER**

Jewelmer is an international luxury brand that was born out of the commitment to the world's most lustrous golden South Sea pearls, specializing in fine pearl jewelry. Their designs convey their passion for the interplay between beauty and poetry, while their craftsmanship is built on the French heritage of Place Vendôme, making each piece an image of rarity and refinement.

2nd floor, Shangri-La at The Fort3rd Avenue corner 30th StreetFort Bonifacio Global City https://www.jewelmer.com/

#### JANINA FOR JUL DIZON

Janina belongs to a new generation of young Manila-based designers who cross boundaries, both aesthetic and geographic, mixing traditions from "East" and "West".

The Peninsula Manila Makati City

The Peninsula Manila, Makati City www.janinadizon.com

FASHION



#### **GLORIOUS DIAS**

A vintage shop in Poblacion that has racks and racks of clothing that hold memories—of people, and of a world that has passed, and with every ticking moment, continues to do so. Most of these clothing are barongs, vintage silks and pinya dresses, Filipinianas, sequinned dresses and blouses.

053, R. Palma Street, Brgy. Poblacion, Makati https://www.instagram.com/gloriousdias/

#### HOUSE OF LAUREL/ RAJO LAUREL

The House of Laurel is the brainchild of talented Filipino couture designer Rajo Laurel and his sister Venisse Laurel-Hermano. Considered one of Manila's premiere shopping destinations, this spacious loft style boutique opened its doors to accommodate their growing clientele. The House of Laurel was created as a bridge line for women looking foroff-the-rack outfits with that signature Rajo Laurel look. It combines the flair and ingenuity of couture with the convenience of ready-towear. Pieces are never mass produced, and the collections are constantly changing. 6013 Villena corner Mañalac Street, Barangay Poblacion Makati City https://www.rajolaurel.com/

#### W/17

W/17 is a veritable treasure trove of bespoke furniture and gorgeous antiques.
Warehouse 17, 2241 Chino Roces Avenue (formerly Pasong Tamo), Makati City www.w17home.com

#### LANAI

Lanai is truly a concept store with a distinct sense of style—a fresh retail concept in Manila that features well-curated selections of home accessories, gifts and apparel sit alongside the freshest flowers in their Flores section.

C-4 The Alley, Karrivin Plaza, 2316 Chino Roces Avenue Extension, 1231 Makati https://www.facebook.com/lanailifestyleph/

#### APHRO

Aphro is meant to be a casual place for art to be appreciated. Designed by Jagnus Design Studio, it's a shop where you'll find all kinds of art—from huge paintings by various artists like Felix Bacolor, Jayson Oliveria, Jojo Serrano, Erwin Leano, Kawayan De Guia, and Leeroy New to functional art like chairs, bags, and shoes, among other eclectic and unique finds.

The Alley at Karrivin, Karrivin Plaza, 2316 Chino Roces Ave. Extension, Makati https://www.facebook.com/aphroliving/

FASHION

#### TECH GUIDE

A short list of go-to sites and apps that make exploring Metro Manila easier and more enjoyable.



CNN Philippines is a reliable news source for current events and lifestyle. It is the country's only predominantly English-language channel on free-to-air television. CNN reports local and international breaking news and feature stories updated throughout the day.



A smartphone app for booking and dispatching cars and taxis that aims to make travelling safer. www.grab.com



MMDA App on Google Play
Check out the best routes that will bring you from point A to B and get live traffic updates.



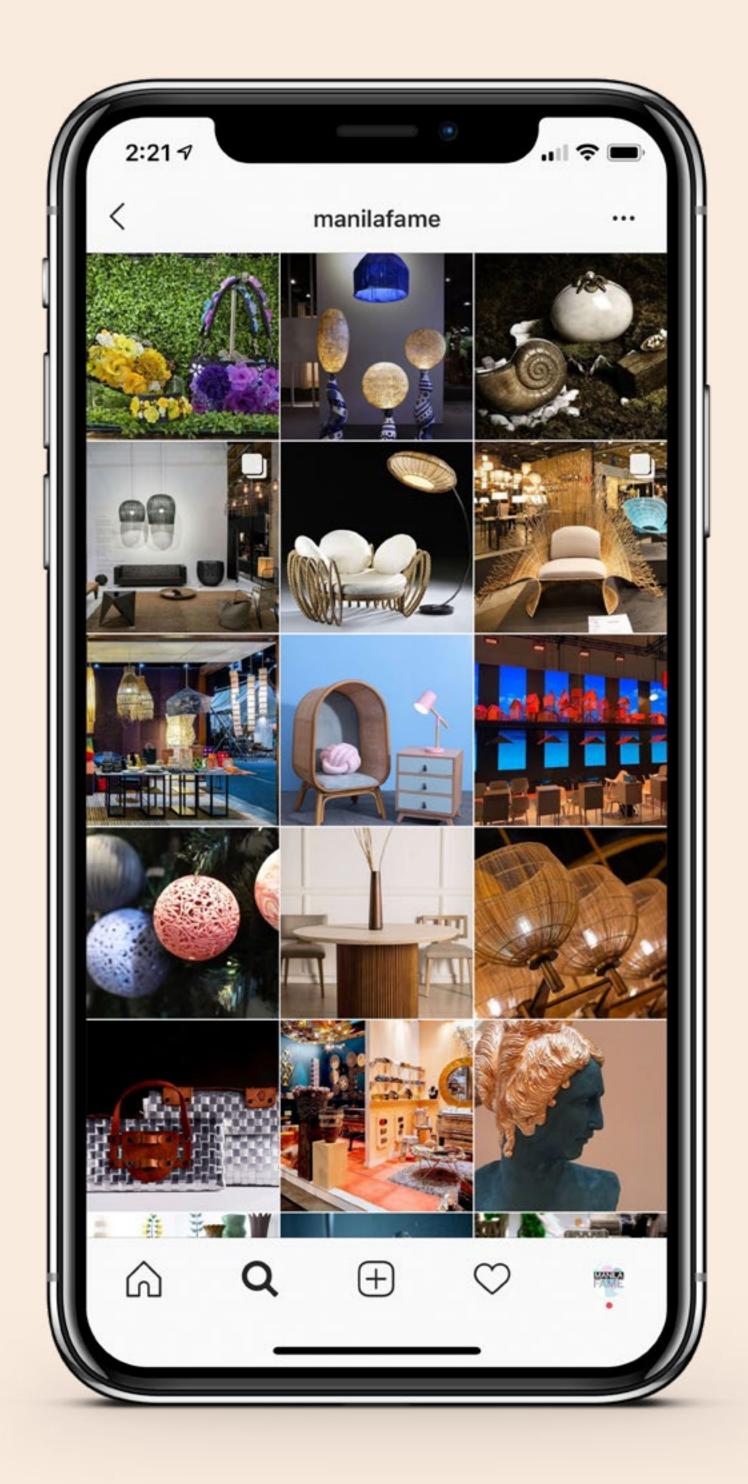
First Aid - IFRC

IFRC First Aid app gives you instant access to the information you need to know to handle the most common first aid emergencies.



KulTOURa mobile app guides travelers to navigate the interesting sights of the Philippines. Like a travel guide, it features information on heritage sites, historic schools and churches, nature parks, and other must-sees of the country.

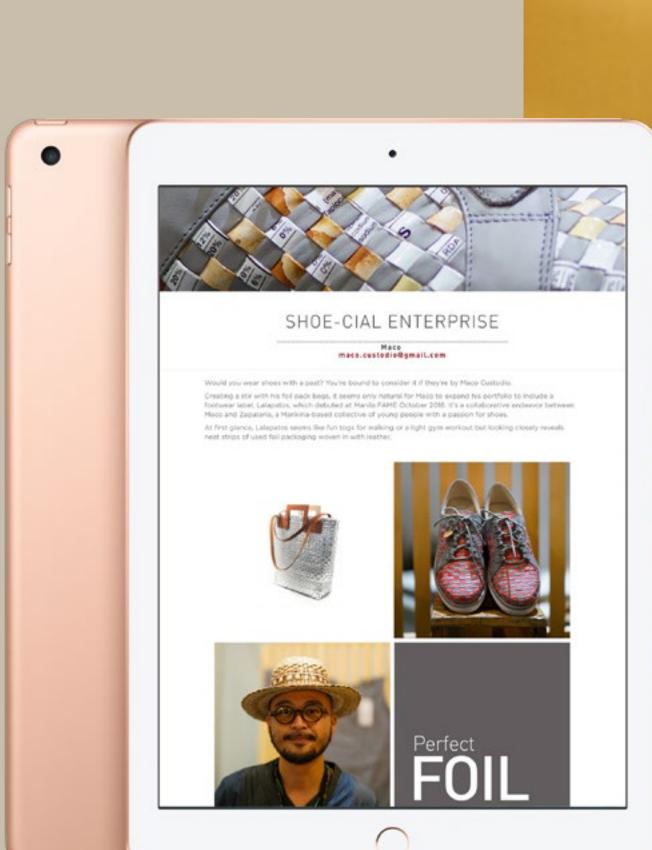
### FOLLOW US!





# GET BEHIND THE SCENES!

STAY IN TOUCH
WITH STORIES
BEHIND
FILIPINO
DESIGN
EXCELLENCE















WWW.MANILAFAME.COM

# SHOW ORGANIZER



# CENTER FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

The Center for International Trade Expositions and Missions (CITEM) is the export promotion arm of the Philippines' Department of Trade and Industry (DTI).

CITEM is committed to developing, nurturing, and promoting globally competitive micro, small, and medium enterprises (MSMEs), exporters, designers, and manufacturers by implementing an integrated approach to export marketing, in partnership with other government and private entities.

For three decades, CITEM has established the country's image as the premier destination for quality export products and services. It continues to set the highest standards of creativity, excellence, and innovation to achieve export competitiveness in the international market.

As the prime mover in export marketing, CITEM provides export-driven programs, spearheads official participation in overseas trade fairs, and organizes signature events in the Philippines and high-profile promotional activities in key markets abroad.

THE PROUD ORGANIZER OF:



CREATE IPI-I





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MAIN MENU